

NAME OF TEAM you are giving feedback to: Wasabi

Audience Feedback Form - ELEVATOR PITCH COMPETITION

Note: Fill these out during each Q&A session with the judges. This form will **not** be used to determine the winners of the competition. Fill this out to provide feedback to the competitors. We will give this to them to help them improve.

What are the **strongest or most distinctive aspects** of this business concept?

Love your energy (& props). Seem to know some about your model & have done some research

What **areas need the most improvement** or additional development?

~~You~~ I still couldn't see how you planned to raise money or start a restaurant (I know, I can't spell...) who is on your team other than you?

Comment on the **presentation quality** of the pitch, i.e. body language, clarity of thought, etc.

I liked the way you interacted w/ one another - corny in a charming way.

Additional **feedback or suggestions**?

[Empty box for additional feedback or suggestions]

Overall score (circle one): Consider that the goal of the pitch is to get you to accept a second meeting to discuss the possibility of an investment. Rate the likelihood you would invite them back for a second meeting.

1	2	3	4	5	6	7	8	9	10
Low chance of a second meeting					High chance of a second meeting				

Leave at your seat at the end of the night, we'll collect and sort these.

NAME OF TEAM you are giving feedback to:

Wasabi
~~Prevent Health~~

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What are the **strongest or most distinctive aspects** of this business concept?

Interesting idea.

What **areas need the most improvement** or additional development?

Little more exp. about price

Comment on the **presentation quality** of the pitch, i.e. body language, clarity of thought, etc.

Awesome.

Additional **feedback or suggestions**?

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1

2

3

4

5

6

7

8

9

10

Low chance of a second meeting

High chance of a second meeting

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NAME OF TEAM you are giving feedback to: Wagashi

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What are the **strongest or most distinctive aspects** of this business concept?

Awesome idea
well built w/ communication w/ restaurant guy in LA

What **areas need the most improvement** or additional development?

Get some money!
And where's my sushi? :)

Comment on the **presentation quality** of the pitch, i.e. body language, clarity of thought, etc.

A little cheesy, but good

Additional **feedback or suggestions**?

would take huge time commitment,
but I'd come!
maybe look at other locations where sushi is popular.

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NAME OF TEAM you are giving feedback to: Nkabi

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What are the **strongest or most distinctive aspects** of this business concept?

a lot of energy! great smiles. provided a lot of facts

What **areas need the most improvement** or additional development?

Comment on the **presentation quality** of the pitch, i.e. body language, clarity of thought, etc.

Additional **feedback or suggestions**?

Overall score (circle one): Consider that the goal of the pitch is to get you to accept a second meeting to discuss the possibility of an investment. Rate the likelihood you would invite them back for a second meeting.

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What are the **strongest or most distinctive aspects** of this business concept?

Really good idea. I think there would be a huge market for it.

What **areas need the most improvement** or additional development?

I think it would be difficult to figure out the price of each roll due to the custom nature

Comment on the **presentation quality** of the pitch, i.e. body language, clarity of thought, etc.

Very well prepared and engaging

Additional **feedback or suggestions**?

[Empty box for additional feedback or suggestions]

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What are the **strongest or most distinctive aspects** of this business concept?

- such a large growing food industry
- well knowledgeable about sushi
- follow the model of sushi

What **areas need the most improvement** or additional development?

- can be hard to scale for franchise

Comment on the **presentation quality** of the pitch, i.e. body language, clarity of thought, etc.

- confident - good speaker
- hard to hear - distract

Additional **feedback or suggestions**?

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